



Utility Committee Meeting

AGENDA

August 2, 2016

I. **CALL TO ORDER**

II. **MATTERS BEFORE COMMITTEE**

1. [Purchase - Vehicle for Sewer Department](#)
2. [Purchase - Arris C4 CMTS](#)
3. [Purchase - Vehicle for Cable Department](#)

III. **ADJOURN**



Utility Committee Meeting

AGENDA

August 2, 2016

Item:

Purchase - Vehicle for Sewer Department

Department:

Additional Information:

Financial Impact:

Budgeted Item:

Recommendation / Request:

Viewing Attachments Requires Adobe Acrobat. [Click here](#) to download.

Attachments / click to download

 [Vehicle Info](#)



CITY OF MONROE GEORGIA

SUBJECT: Vehicle Purchase

DATE SUBMITTED: 7-26-16

DIVISION: Sewer

AUTHORIZED BY: Rodney Middlebrooks

AGENDA DATE REQUESTED: 8-2-16

TYPE:

CONTACT PERSON: Chad Gravette

DEPARTMENT: Water, Sewer & Gas

Council

Committee

Administrator

MOTION/RECOMMENDATION:

Staff recommends to approve the purchase of a 2017 Ford F350 CC 4WD with Service Body for the Water, Sewer & Gas Department, as a replacement of a 2002 Ford F350. The funding source is the 2016 Capital Improvement Plan (CIP) where an initial budget expense was projected at \$45,000.00.

BACKGROUND:

It is common practice for the City of Monroe to purchase vehicles as a replacement of vehicles already in service that have reached a situation where maintenance costs have drastically increased and intended usage are no longer feasible. The 2002 Ford F350 being replaced currently has 208,332.1 miles. Quotations were sought from local dealers, state contract and national contract. There are a total of four (4) bids provided, with the lowest bid being \$43,035.00 from Courtesy Ford.

ATTACHMENTS:

1. Bid List Summary
 2. Bids (State, NJPA, Courtesy, Athens)
 - 3.
 - 4.
- None

REVIEWED BY (INITIALS):

Legal: N/A

Finance: *AKP*

Purchasing: *GCB*

Other: *CG*

USER DEPT.: Sewer

SUBMITTED BY: Chris Bailey

Chris Bailey

City Administrator

ADVERTISED:

Date: N/A

Paper: N/A

Not Required

COSTS: \$43,035.00

FISCAL YEAR: 2016

BUDGET CODE: 2016 CIP Budget (\$45,000.00)

AFFECTED PARTIES: Notified N/R

COUNCIL ACTION:

Approved

Approved w/Conditions

Denied

Continued to:

FUNDING SOURCE:

Capital Improvement

Operating Expense

Grant

Loan

Other Item # 1

SEWER TRUCK BID SUMMARY

National (NJPA National Auto Fleet Group)	\$45,075.00
State (Allan Vigil Ford-Lincoln Government Sales)	\$47,680.00
<i>Courtesy Ford</i>	\$43,035.00
Athens Ford	\$43,389.40



1-855-BUY-NJPA
1-855-289-6572
Fax 1-831-480-8497
Fleet@NationalAutoFleetGroup.com

Welcome Chris Bailey [Edit My Profile](#) | [LOG OFF](#)

[Click here to go to the NJPA website](#)

[ShareThis](#) [Print](#)

NJPA Price

This is only a Quote, in order for us to place an order, we must receive your purchase order.

Step 6 of 8

Please click to view your quotation

Exclusive NJPA Price

Configured Total MSRP Price	\$50,435.00
NJPA Price	\$43,342.86

[View and Print Your Quotation Letter](#)

MAKE/MODEL DETAIL

Vehicle Type	Crew Cab Chassis-Cab
Model Year	2017
Model Name	Super Duty F-350 SRW
Manufacturer Model Code	W3F
Series/Sub-Model Name	4WD Crew Cab 179" WB 60" CA
Body Style	Crew Cab Chassis-Cab

Vehicle Configuration Options

ENGINE

Code	Description
99T	ENGINE: 6.7L 4V OHV POWER STROKE DIESEL V8, -inc: Diesel Exhaust Fluid (DEF) and Intelligent Oil-Life Monitor, Dual 78-AH 750 CCA Batteries

TRANSMISSION

Code	Description
44W	TRANSMISSION: TORQSHIFT 6-SPEED AUTOMATIC (6.7L), -inc: (6R140), SelectShift, tow/haul mode and B20 capability

WHEELS

Code	Description
64A	WHEELS: 17" ARGENT PAINTED STEEL, -inc: painted hub covers/center ornaments (STD)

TIRES

Code	Description
TD8	TIRES: LT245/75RX17E BSWAS PLU, (STD)

PRIMARY PAINT

Code	Description
Z1	OXFORD WHITE

PAINT SCHEME

Code	Description
---	STANDARD PAINT

SEAT TYPE

Code	Description
AS	MEDIUM EARTH GRAY, HD VINYL 40/20/40 SPLIT BENCH SEAT, -inc: center armrest, cupholder, storage and driver's side manual lumbar

AXLE RATIO

Code	Description
X37	3.73 AXLE RATIO, (STD)

Item # 1

ADDITIONAL EQUIPMENT

Code	Description
96V	XL VALUE PACKAGE, -inc: Chrome Front Bumper, 4.2" Center-Stack Screen, Radio: AM/FM Stereo/Single CD/MP3, 7 speakers, Bright Chrome Hub Covers & Center Ornaments, Steering Wheel-Mounted Cruise Control
41H	ENGINE BLOCK HEATER
531	TRAILER TOW PACKAGE, -inc: aftermarket trailer brake wiring kit and trailer brake controller not included, NOTE: Salesperson's Source Book or Ford RV Trailer Towing Guide should be consulted for specific trailer towing or camper limits and corresponding required equipment, axle ratios and model availability
585	RADIO: AM/FM STEREO/SINGLE CD/MP3, -inc: 7 speakers

OPTION PACKAGE

Code	Description
630A	ORDER CODE 640A

SHIP THRU CODES

Code	Description
Base Price	\$39880
Manufacturer Destination Charge	\$1195
Total Options Price	\$9360
Total Price	\$50435 ← MSRP only. Not your NJPA member price.

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Item # 1

ALLAN VIGIL FORD-LINCOLN GOVERNMENT SALES

2017 Ford F350 Regular Cab
V8 Long Bed 4X2 (1 ton)

Base Price **\$22,555.00**

SWC #99999-SPD-ES40199373-002

**Equipment included in
Base price**

6.2L V8 Gasoline/E85 Engine
6 Speed Automatic Transmission
Factory Installed A/C
9800# GVWR
AM-FM Radio
Power Steering
Power ABS Brakes
40/20/40 Vinyl Bench Seat
Rubber Floor Covering
Full Size Spare Tire
Rear Step Bumper
Solar Tinted Glass
Trailer wiring harness
Receiver Hitch (12.5k)
Tilt Steering Wheel

Colors Available

Exterior Interior

H5 Caribou Grey
J7 Magnetic Grey
PQ Race Red Grey
N1 Blue Jeans Grey
UX Ingot Silver Grey
G1 Shadow Black Grey
Z1 Oxford White Grey

School Bus Yellow is available at
\$544.00 per vehicle.

FOB Allan Vigil Ford
Delivery \$1.50 per mile, \$75 minimum

ALLAN VIGIL FORD GOV'T SALES
6790 Mt. Zion Blvd
Morrow, GA 30260

770-968-0680 Phone
800-821-5151 Toll Free
678-364-3910 Fax

Options	Price		Code
6.7L V8 Diesel Engine	8,145.00	X	99T
4X4 Option	4,175.00	X	F3B
Skid Plates (4X4 only)	95.00		41P
LT245 All-terrain tires	160.00		TBM
Electric Shift & Hubs	175.00		213
Super Cab Long Bed	3,975.00		X3L
Super Cab Short Bed	3,790.00		X3S
Crew Cab Long Bed	4,165.00	X	W3L
Crew Cab Short Bed	4,010.00		W3S
Dual Rear Wheels (long bed)	2,335.00	X	F3C
Cruise Control	225.00		525
Cab Steps	355.00		18B
AM-FM-CD	253.00		585
Limited Slip Axle	365.00		X3H
Engine block heater	70.00		41H
PTO Transmission -diesel only	270.00		62R
Trailer Brake Controller	255.00		52B
Daytime Running Lights	42.00		942
Reverse Aid Sensor	235.00		76R
Rear View Camera	477.00		76V
XL Value Pkg (AM/FM/CD, Cruise, Chrome bumpers)	680.00		96V
XL Value Pkg with Ford SYNC	1,016.00		96V/91M
Power Windows,Locks,Mirrors	1,050.00	X	90L
Aluminum Wheels	572.00		64W
Cloth 40/20/40 Bench Seat	295.00		1S
Dual Alternators (Diesel only)	331.00		67A
200 Amp HD Alternator	80.00		67E
Upfitter Switches	160.00		66S
Spray-in Bedliner	355.00	X	ATK
Bed Delete	(249.00)		66D
Spring pkg for bed delete	115.00		63R
XLT Package Upgrade	5,590.00		613A
Power Driver Seat (XLT only)	1,349.00		17V
CNG/Propane Prep	310.00		98F
Gooseneck prep & hitch	715.00		53W/15J

Option total **\$24,975.00**

Other vendor added equipment

Delivery

Total **\$47,530.00**

Contact person _____

Department _____

Phone Number _____

Fax number _____

Item #1-16

CNGP530

VEHICLE ORDER CONFIRMATION

07/22/16 11:11:29

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Dealer: F21061

2017 F-SERIES SD

Page: 1 of 1

Order No: 4000 Priority: J4 Ord FIN: QE731 Order Type: 5B Price Level: 725

Ord Code: 640A Cust/Flt Name: WALTON

PO Number:

	RETAIL	DLR INV		RETAIL	DLR INV
W3H F350 4X4 CRW CC	\$41085	\$38826.00	14000# GVWR PKG		
179" WHEELBASE			425 50 STATE EMISS	NC	NC
Z1 OXFORD WHITE			JOB #1 BUILD		
A VNYL 40/20/40			65Z AFT AXLE TANK	NC	NC
S MEDIUM EARTH GR			SP FLT ACCT CR		(1397.00)
640A PREF EQUIP PKG			FUEL CHARGE		23.40
.XL TRIM			DEST AND DELIV	1195	1195.00
572 .AIR CONDITIONER	NC	NC	TOTAL BASE AND OPTIONS	52000	47590.40
.AM/FM STER/CLK			TOTAL	52000	47590.40
99T 6.7L V8 DIESEL	8595	7908.00	*THIS IS NOT AN INVOICE*		
44W 6-SPEED AUTO	NC	NC			
TD8 .LT245 BSW AS 17	NC	NC			
X37 3.73 REG AXLE	NC	NC			
90L PWR EQUIP GROUP	1125	1035.00			
TELE TT MIR-PWR					

F1=Help

F2=Return to Order

F3/F12=Veh Ord Menu

F4=Submit

F5=Add to Library

S099 - PRESS F4 TO SUBMIT

QC00369

*Courtesy
Ford*

*F-350 cab
4WD
45865.00
+ 6070.00 Body
- 8900.00 Gov Incent.

43035.00*

KNAPHEIDE

SINCE 1848

Knapheide Truck Equipment - Griffin
 2570 N Expressway
 Griffin GA 30223
 Phone: 770-227-4688
 Fax: 770-227-0106
 griffin.knapheide.com

QUOTATION

Quote ID: MP00005575

Page 1 of 2

Customer: COURTESY FORD CONYERS
 1636 DOGWOOD DR. SE
 CONYERS GA 30013

Quote Number: MP00005575
 Quote Date: 7/21/2016
 Quote valid until: 8/20/2016

Contact:

Phone: 770-922-2700
 Fax: 1-678-487-1192

Prepared mprince
 By: Salesperson: MIKE PRINCE
 PO#:

Make: FORD	Model: F-350	Year: 2017	Single/Dual: DRW
Cab Type: CREW	Wheelbase: 179.0	Cab-to-Axle: 60.0	VIN: GED03362

QTY	PART NUMBER	DESCRIPTION	UNIT PRICE	AMOUNT
1		GA Municipal Service Body	\$5,301.00	\$5,301.00
1	GA MUNI 6108D54J-K	MODEL 6108D54J SERVICE BODY PAINTED WHITE 9' SERVICE BODY FITS 60CA DRW CHASSIS PRICING ENDS DECEMBER 2015.		
1			\$274.00	\$274.00
1	BUYE 1801050	HITCH UNIVERSAL FIT SERVICE BO		
1	BUYE TC1007Z	7 POLE METAL TRAILER PLUG		
		BUMPER		
1	KNAP 26050013	BUMPER,GALVA-GRIP,78" NO COMPACT, LOOSE		
1	CHASSIS REASSIGN	CHASSIS REASSIGNMENT		

Quote Total: \$5,575.00
 Discount: \$0.00

Total Due(Sales tax not included): \$5,575.00

The following options may be added:

QTY	PART NUMBER	DESCRIPTION	UNIT PRICE	AMOUNT

Customer must fill out the information below before the order can be processed...

Accepted by:	
Date:	
P.O. number:	

- ♦ Terms are Due Upon Receipt unless prior credit arrangements are made at the time of order.
- ♦ Options and Quoted Items do NOT include applicable Sales Tax.
- ♦ If a pool chassis is being held that is associated with this quotation, the pool truck will be held for a maximum of 72 hours from the time of this quotation.

Notes:

Item # 1



Athens Ford
4260 Atlanta Highway, Athens, Georgia, 30606
Office: 706-354-1130 Fax: 706-354-1510

Customer Proposal

Prepared for:

Chad Gravette
City of Monroe
Monroe, GA 30655
Office: 770-266-5415
Mobile: 678-614-0115
Email: cgravette@monroega.gov
FIN: QE731

Prepared by:

Todd Strickland
Office: 706-224-2140
Email: tstrickland@athensford.com

Date: 07/21/2016

Vehicle: 2017 F-350 Chassis XL
4x4 SD Crew Cab 179" WB DRW



Item # 1

Georgia, 30606

2017 F-350 Chassis, SD Crew Cab
4x4 SD Crew Cab 179" WB DRW XL(W3H)

	<i>Selected Options</i>	MSRP
Exterior:Oxford White	STANDARD VEHICLE PRICE	\$41,085.00
Interior:Medium Earth Gray	Order Code 640A	N/C
* Traction control	3.73 Axle Ratio	Included
* Battery with run down protection	GVWR: 14,000 lb Payload Package	Included
* Air conditioning	Tires: LT245/75Rx17E BSW AS PLU	Included
* AM/FM stereo with seek-scan	Wheels: 17" Argent Painted Steel	Included
* Dual manual mirrors	HD Vinyl 40/20/40 Split Bench Seat	Included
* 17 x 6.5 steel wheels	Monotone Paint Application	STD
* Driver and front passenger seat mounted side airbags	179" Wheelbase	STD
* Message Center	Radio: AM/FM Stereo	Included
* Reclining front split-bench seats	50-State Emissions System	STD
* Vinyl seats	Power Equipment Group	\$1,125.00
* Front spring rating: 6000 lbs.	Accessory Delay	Included
* Transmission PTO Provision	Trailer Tow Mirrors w/Power Heated Glass	Included
	MyKey	Included
	Perimeter Alarm	Included
	Power Front & Rear Seat Windows	Included
	Power Locks	Included
	Remote Keyless Entry	Included
	Engine: 6.7L 4V OHV Power Stroke Diesel V8	\$8,595.00
	Transmission: TorqShift 6-Speed Automatic (6.7L)	N/C



Hwy
N/A

and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability system. See salesperson for the most current information.

'25

21

Item # 1



Athens Ford
4260 Atlanta Highway, Athens, Georgia, 30606
Office: 706-354-1130

2017 F-350 Chassis, SD Crew Cab
4x4 SD Crew Cab 179" WB DRW XL(W3H)

Pricing - Single Vehicle

	MSRP
<i>Vehicle Pricing</i>	
Vehicle Price	\$41,085.00
Options & Colors	\$9,720.00
Upfitting	\$9,420.00
Destination Charge	\$1,195.00
Subtotal	\$61,420.00
<i>Pre-Tax Adjustments</i>	
Description	
Government Price Concession	-\$8,900.00
ALL AVAILABLE DISCOUNTS & INCENTIVES	-\$9,130.60
Total	\$43,389.40

Customer Signature

Acceptance Date

Item # 1



Utility Committee Meeting

AGENDA

August 2, 2016

Item:

Purchase - Arris C4 CMTS

Department:

Additional Information:

Financial Impact:

Budgeted Item:

Recommendation / Request:

Viewing Attachments Requires Adobe Acrobat. [Click here](#) to download.

Attachments / click to download

 [Arris C4 CMTS Info](#)



CITY OF MONROE GEORGIA

SUBJECT: Purchase of Arris C4 CMTS/Internet

DATE SUBMITTED: 7/26/16

DIVISION: Telecom

AUTHORIZED BY: Brian Thompson

AGENDA DATE REQUESTED: 8/2/16

TYPE:

CONTACT PERSON: Brian Thompson

DEPARTMENT: Electric and Telecom

Council

Committee

Administrator

MOTION/RECOMMENDATION:

Staff Recommends purchase of Arris C4 CMTS from low bidder NetSource Global at a total cost of \$51,395.00

BACKGROUND:

The current CMTS has the capacity to deliver 304Mbs to the Node. This limits our packages to 50Mps download and 2Mbs upload. Upgrading the CMTS to an Arris C4 will allow us to double download speeds and quadruple upload speeds with room for expansion. This will allow packages of over 100Mbs via cable modem.

Zcorum Engineering worked with our staff to design and will help deploy this solution

ATTACHMENTS:

1. NetSource Global bid
 2. Associate Partners Bid
 3. North West Remarketing estimate
 - 4.
- € None

REVIEWED BY (INITIALS):

Legal: N/A
Finance: LHP
Purchasing: GCB
Other: N/A

USER DEPT.: Elec and Telecom

SUBMITTED BY:

City Administrator

ADVERTISED:

Date:
Paper:
 Not Required

COSTS: \$92,255.00

FISCAL YEAR: 2016

BUDGET CODE: CIP

AFFECTED PARTIES: Notified N/R

COUNCIL ACTION:

- Approved
 Approved w/Conditions
 Denied
 Continued to:

FUNDING SOURCE:

- Capital Improvement
 Operating Expense
 Grant
 Loan
 Other

Item # 2



Sales Proposal 5893

NETSOURCE GLOBAL, INC.

Date 7/25/2016

Terms NET 30

Valid for 30 days

SO 0

Customer	Ship From	Ship To
City of Monroe 215 North Broad St. Monroe, GA 30655 UNITED STATES	NETSOURCE GLOBAL, INC. 3891 State St. Suite 108 Santa Barbara, CA 93105 UNITED STATES	City of Monroe 215 North Broad St. Monroe, GA 30655 UNITED STATES
Attn: Justin Milligan Phone: 770-266-5349	Attn: Kai Jolly Phone: 805-770-2629	Attn: Justin Milligan Phone: 770-266-5349

Item	CLEI	Mfgr	Description	Qty	List Price	Disc %	Unit Price	Extended
CHAS-00210W		ARRIS	Cadant C4 CMST Chassis	1	0.00	0.00	1,700.00	1,700.00
PCM-0148AB		ARRIS	PCM-0148AB:Arris Power Conditioning Module	2	0.00	0.00	175.00	350.00
FAN-02210W		ARRIS	HIGH SPEED FAN MODULE	3	0.00	0.00	125.00	375.00
PWR-12410N		ARRIS	PWR-12410N 3600W Front End PowerSupply Rectifier 48V	1	0.00	0.00	1,200.00	1,200.00
MOD-F0002W		ARRIS	MOD-F0002W:Arris Filler Panel	1	0.00	0.00	50.00	50.00
RCM-01000W		ARRIS	ARRIS Router Control Module	1	0.00	0.00	3,200.00	3,200.00
PICS-20440W		ARRIS	PICS-20440W:Cadant PIC-SCM (E)	1	0.00	0.00	175.00	175.00
SCM-02441W		ARRIS	ARRIS System Control Module	1	0.00	0.00	1,950.00	1,950.00
722891		ARRIS	722891:Cable Crossover	1	0.00	0.00	95.00	95.00
CAM-20032W		ARRIS	CAM-20032W:Classic XD CAM; Minimum Software for Operati	5	0.00	0.00	4,400.00	22,000.00
CAM-01240W		ARRIS	24U Cable Access Module (CAM) DOCSIS 3.0	7	0.00	0.00	2,900.00	20,300.00

Your Price	51,395.00
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Freight and Taxes TBD. Subject to a 20% restocking fee if returned without defect within 30 days. Software, licenses and warranties may not be returned.

Item # 2

NW Remarketing, Inc.

360 Belmont St. NE
Salem OR 97301
503-391-8191

Quote

Date	Proforma Invo...
7/26/2016	1319

Name / Address
City of Monroe

Description	Qty	Cost	Total	P.O. No.	Rep	Project	Shipped Via	
					KP		Freight	
1 x Arris C4-CHAS-00210 - C4 Chassis "Shell" pn: 710422	1	57,500.00	57,500.00					
1 x Arris C4-SCM-03441W C4 - System Control Module 3 pn: 799087								
5x Arris C4-CAM-20032W - This unit ships licensed for 32 Downstreams pn: 793927								
7x Arris C4-CAM-01240W - 24U Cable Access Module (CAM) DOCSIS 3.0 pn: 790599								
1x Arris C4-RCM-01000W - Router Control Module (RCM) pn: 722013								
5x Arris C4-PICC-02004W - 32D CAM Physical Interface Card (PIC) for Active-slot Position pn 722016								
1x Arris C4-PICC-62004W - 32D CAM Physical Interface Card (PIC) for Spare-slot Position pn 722017								
4x Arris C4-PICC-01081W - 2Dx12U or 12 U CAM Physical Interface Card (PIC) for Even-slot Position pn 710424								
3x Arris C4-PICC-11081W - 2Dx12U or 12 U CAM Physical Interface Card (PIC) for Odd-slot Position pn 710425								
1x Arris PWR-12410N -NP1200 System- Three (3) NP1200 Rectifiers, 52 V One (1) NP Shelf w/dc cables pn: 108842865								
Shipped LTL Freight	1	0.00	0.00					
		Total	Item # 2					\$57,500.00

Office Use Only:

ORDER# _____

SALES ORDER

SOLD TO		SHIP TO		
Company: Monroe Utilities Network PO Box 1249 Monroe, GA 30655		Company: 215 N Broad St Justin Milligan <JMilligan@MonroeGA.gov>		
Telephone	Facsimile	Contact Name (Billing) & Tel.	Customer P.O. Number	alesperson / ext.
770-266	770-266-6521	Nike McGuire		Jb --5560
Tax ID	Ship Via	Proposed Shipment Date	Quote Date and Number	Term
	Fedex Ground		July 2016	NET
QTY	Description	Special Instructions/Remarks	Unit Price	Amount
1	Arris C4 Chassis 2-Pwr Conditioning Modules	Refurb with a 3 yr hardware replacement		\$57,890
	3-high speed fan 1-SCM & back card	warranty		
	1-RCM & back card 5-32D cards & Piccs			
	7-24U cards & Piccs 1- Cross over cable			
AUTHORIZATION			Sub Total	
The undersigned buyer ("Buyer") acknowledges that the Seller ("Seller") may conduct a review of Buyer's credit rating, and that Seller may require a guaranty, security deposit or letter of credit. In signing below, Buyer acknowledges that Buyer has read, understood and agrees that the items ("Goods") purchased hereunder are subject to the rates, terms and conditions set forth in this Sales Order ("Agreement").			Sales Tax	TBD
			Freight	Actual
			Miscellaneous	
			Total	
Buyer:	Seller:	Associate Partners	Amount Paid	
Name (Print or Type):	Name (Print or Type):	Joe Barowich	Balance Due	
Buyer's Signature:				
Title:				
Date:				

GENERAL TERMS AND CONDITIONS OF SALE

These General Terms and Conditions of Sale apply to all sales of goods ("Goods") sold to Buyer by Seller. All orders are subject to approval by Seller. Any waiver or alteration by Seller shall be made only by a writing signed by an officer or director of Seller.

- PAYMENT.** A. Buyer shall pay Seller the full amount upon execution of this Agreement or as otherwise agreed to by the parties herein. In the event Buyer cancels the Agreement after it is accepted by the Seller, the down payment will be applied to the purchase order as a restocking fee. By signing below Buyer agrees that any outstanding balance unpaid when due shall be subject to a finance charge of 1-1/2% per month on such balance until paid. B. Payments received from Buyer may be applied by Seller against any obligation under this or any other written agreement between Buyer and Seller. Seller may refuse or delay shipments if Buyer fails to pay promptly any payments due Seller under any purchase order or agreement. Any discount offered will be calculated from Invoice Date to the date payment is received at Seller or Seller's agent. Any discount offer is void if not taken at the time of Invoice Payment.
- PRICE AND TAXES.** Unless otherwise specified in writing all prices are F.O.B. point of origin. Any prices quoted in writing shall be valid for 30 days from issuance. Seller may increase its quoted price by a percentage equal to the percentage of increase in Seller's cost for the Goods and Buyer agrees to pay such increased price in accordance with these terms. Prices do not include sales, use, services, excise or similar taxes. Buyer shall pay any sales, use, excise or similar tax attributable to the sale of the Goods covered hereby, or shall provide Seller with tax exemption certificates acceptable to the taxing authorities.
- ACCEPTANCE.** Upon receipt of Goods, Buyer agrees to inspect and/or test the Goods. Such inspection and testing shall be completed promptly and in no event later than 10 days after receipt of Goods by Buyer or completion of Services by Seller. The Goods shall be deemed accepted by Buyer unless Buyer provides Seller with timely written notice specifically noting any defects or discrepancies in the quality or quantity of Goods received.
- DELIVERY and TRANSPORTATION.** All Goods shipped are F.O.B. point of origin. Title to and risk of loss of all Goods shall pass upon Seller's delivery of Goods to carrier. Buyer shall pay all freight, handling, delivery, special packing and insurance charges for shipment of Goods. Choice of carrier and shipping method and route shall be at the election of Seller. Seller shall have the right to deliver all Goods covered hereby at one time or in portions from time to time, within the time for delivery provided in such order.
- WARRANTIES AS TO GOODS.** Buyer acknowledges that Seller is acting solely as a third party distributor of the Goods sold by Seller and that the manufacturer, licensor or other vendor of the Goods is solely responsible to Buyer, Seller and to third parties for all liability, claims, damages, obligations, and costs and expenses related to the Goods. Buyer agrees to look solely to the manufacturer, licensor or other vendor of the Goods for breaches of the licensor's or manufacturer's warranty and/or for any maintenance, support, repair or replacement of the Goods. The warranty made to Seller by the manufacturer, Licensor or, other vendor of the Goods will be assigned to Buyer by Seller, to the extent such assignment is permitted by law and the terms thereof. SELLER MAKES NO REPRESENTATION, COVENANT OR WARRANTY WITH RESPECT TO THE

Office Use Only:

ORDER# _____

SALES ORDER

EXTENT OR ENFORCEABILITY OF THE MANUFACTURER'S OR LICENSOR'S WARRANTY. No such warranty by the manufacturer, licensor or other vendor of the Goods shall apply to any Goods which have been altered or repaired, other than manufacturer authorized repairs, or which have been subjected to misuse, negligence or accident.

6. **DISCLAIMER OF OTHER WARRANTIES.** Seller makes no other warranty, express or implied, with respect to the Goods or Services. SELLER DISCLAIMS ANY WARRANTY WITH RESPECT TO THE MERCHANTABILITY OF THE GOODS OR THE FITNESS OF THE GOODS FOR ANY PARTICULAR PURPOSE OR USE OF BUYER AS WELL AS ANY EXPRESS OR IMPLIED WARRANTIES OR CONDITIONS ARISING THROUGH THE USE BY SELLER OF ANY SAMPLES, ANY COURSE OF DEALING OR COURSE OF PERFORMANCE BETWEEN THE PARTIES OR USAGE OF TRADE. No repair or replacement of Goods by any party shall extend any warranty period therefor. SELLER DOES NOT WARRANT OR GUARANTEE IN ANY FORM THE RESULTS OR ACHIEVEMENTS OF THE SERVICES PROVIDED. SELLER IS NOT RESPONSIBLE IN ANY WAY FOR THE WORK OR ACTIVITY OF ANY NON-SELLER SUPPLIED PERSONNEL, INCLUDING SUBCONTRACTORS OR INDEPENDENT CONTRACTORS.
7. **LIMITATION OF LIABILITY.** Seller's liability (whether under the theories of breach of contract, tort liability, misrepresentation, fraud, warranty, negligence or strict liability) for the Goods shall be limited to repairing or replacing the Goods found by Seller to be defective or nonconforming as provided above, or at Seller's option, Seller may refund the purchase price of such Goods. IN NO EVENT SHALL SELLER'S LIABILITY EXCEED THE PURCHASE PRICE OF THE GOODS DETERMINED TO BE DEFECTIVE.
8. **LIMITATION OF DAMAGES.** IN NO EVENT SHALL SELLER BE LIABLE TO BUYER OR ANY THIRD PARTY FOR ANY LIABILITY, CLAIMS, OBLIGATIONS, DAMAGES, COSTS OR EXPENSES, INCLUDING, WITHOUT LIMITATION, ANY SPECIAL INDIRECT OR CONSEQUENTIAL DAMAGES (INCLUDING LOST PROFITS, BUSINESS LOSSES, PERSONAL PROPERTY DAMAGE AND PERSONAL INJURY), ARISING OUT OF OR RELATING TO THIS AGREEMENT AND THE SUPPLYING OF THE GOODS TO BUYER OR ANY SERVICES PROVIDED TO BUYER, ANY THIRD PARTY RIGHTS IN THE GOODS OR ANY USE OF THE GOODS OR THE RESULTS OR DECISIONS MADE OR OBTAINED BY USERS OF THE GOODS EVEN IF SELLER HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES. Consequential damages shall include, without limitation, loss of use, loss of income or profit, loss of data, costs of recreating lost data, or the loss sustained as the result of injury to any person, or loss or damage to any property, or loss or damage sustained as the results of work stoppage.
9. **RETURN/CANCELLATION.** Orders accepted by Seller may be cancelled only upon written consent of Seller. Where Seller consents to a cancellation or other withdrawal of an order for Goods, Buyer shall pay Seller, in Seller's discretion, reasonable cancellation charges (in an amount not less than 15% of the cancelled order). All orders that include non-standard items, are non-cancelable, non-returnable and non-refundable. Buyer shall notify Seller in each instance when Buyer intends to return Goods for breach of manufacturer's, licensor's or other vendor's warranty. Seller shall be entitled to examine such Goods at Buyer's facilities prior to their return. Final inspection and determination whether Goods breach such warranty shall be made by Seller. Where Seller has issued and delivered to Buyer a written determination of a bona fide defect or discrepancy in the quality or quantity of Goods received by Buyer or Seller shall otherwise determine that the Goods are returnable, Seller shall issue or cause to be issued a Return Material Authorization ("RMA") for the Goods. Buyer shall return such Goods to Seller's facility (F.O.B. Seller's facility) within 20 days of the date of Seller's assignment of such RMA. Buyer shall return defective Goods in their original package and in good condition, without alteration, defacement or removal of serial numbers or any part thereof. Upon acceptance of properly returned Goods to Seller, Seller agrees to (i) credit the account of Buyer for Goods returned and/or (ii) replace the defective Goods with conforming Goods, without charge to Buyer. In the event Buyer received an insufficient quantity of Goods, and such insufficiency has been verified by Seller, Seller shall ship additional conforming Goods to Buyer to rectify the deficiency. Other than the foregoing inspection and acceptance provisions, all sales of Goods are final, and Buyer shall have no right to return such Goods to Seller. In no event shall Seller be obligated to (i) credit the account of Buyer for Goods returned, (ii) replace the defective Goods with conforming Goods, and/or (iii) issue or cause to be issued any RMA for the Goods beyond 60 days from the date of the written determination by Seller of a defect or discrepancy.
10. **INTELLECTUAL PROPERTY.** Seller shall have no liability of any kind with respect to any actual or alleged infringement of any United States or foreign patent, trademark, copyright, maskwork right, trade secrets or similar proprietary rights. Buyer agrees to look solely to the manufacturer, licensor or other vendor of the Goods with respect to any claim of infringement. SELLER DISCLAIMS ANY IMPLIED WARRANTY AND CONDITION OF NONINFRINGEMENT OR, AS TO ANY SOFTWARE, ANY WARRANTY OF TITLE.
11. **DATA RIGHTS.** The only Data Rights obtained by Buyer shall be determined by the specific terms and conditions offered by the manufacturer of the Goods.
12. **SECURITY INTEREST.** Buyer agrees that to secure payment of the purchase of the Goods described on the reverse side hereof, the Seller has retained title to the Goods and has and shall continue to have, until the purchase price is paid in full, a purchase money security interest in such goods and in all accessions, replacements, products and proceeds thereof (collectively, the "Collateral"). Seller's right to proceeds includes without limitation, all insurance proceeds derived from any of the Collateral. The Buyer hereby irrevocably appoints and authorizes the Seller to act as its attorney-in-fact for the purpose of executing, without the necessity of obtaining Buyer's signature, and recording in the appropriate official public records office, all documents, instruments, financing statements or amendments thereto as Seller may deem necessary to perfect or continue the security interest granted by this Agreement. Seller is authorized to attach a copy of this Agreement as an exhibit to any financing statement. Buyer agrees to reimburse Seller all costs incurred in perfecting the Seller's security interest in the Collateral.
13. **EXPORT.** Buyer agrees not to directly or indirectly export any Goods (whether or not modified by Services), including, but not limited to parts, equipment, software or technical data/documentation without first obtaining the required U.S. Government export license(s). If Buyer intends to export Goods outside the U.S., Buyer shall determine whether an export license is required and, if so, obtain that license from the U.S. Government.
14. **DEFAULT.** In the event of any default, Buyer shall pay all costs incurred by Seller in collecting any amounts due under this Agreement, including reasonable attorneys' fees and costs. The waiver by Seller of any breach or default in any payment shall not be deemed to be a waiver of any later breach or default. Seller shall have all the remedies provided under the Uniform Commercial Code, including those of a secured party, and any other remedies that Seller may have at law, in equity or under any other agreement. All such remedies shall be cumulative. The exercise or failure to exercise any remedy shall not preclude the exercise of that remedy at another time or of any other remedy at any time.
15. **ACCEPTANCE.** This Agreement has been accepted by an authorized representative of the Seller at the Seller's home office.
16. **NOTICES.** Except as otherwise provided herein, all required notices shall be in writing, transmitted to the Parties' addresses specified herein or such other addresses as may be specified by written notice, and will be considered given either: (i) when delivered by facsimile or e-mail, so long as duplicate notification is sent via regular U.S. Mail or overnight delivery; (ii) when delivered in person to the party; (iii) when deposited in either registered or certified U.S. Mail, return receipt requested, postage prepaid; or (iv) when delivered to an overnight courier service.
17. **ARBITRATION.** Any controversy or claim arising out of or relating to this Agreement, or the breach thereof, shall be settled by arbitration conducted in Forsyth County, Georgia, and administered by the American Arbitration Association ("AAA") in accordance with its prevailing rules, and judgment upon the award rendered by the arbitrator may be entered in any state or federal court having jurisdiction over Forsyth County, Georgia. Buyer consents to the personal jurisdiction of the state and federal courts and AAA office having jurisdiction over Forsyth County, Georgia, with respect to all disputes arising out of this Agreement and Buyer waives all rights of removal.
18. **GOVERNING LAW.** This Agreement shall be governed by, construed and interpreted in accordance with the laws of the State of Georgia without giving effect to its conflict of laws provisions. Any cause of action Customer may have with respect to the Service must be brought within 1 year after the date that Customer would reasonably have first become aware of such cause of action or else such cause of action is barred.
19. **INTEGRATION.** This Agreement sets forth the sole and entire agreement between the parties with regard to the sale of goods herein and supersedes any and all prior or contemporaneous oral agreements between them regarding the same. When Buyer and Seller enter into additional written agreements with respect to goods and/or services to be provided to Buyer by Seller, these General Terms and Conditions of Sale shall be deemed incorporated by reference in those additional writings.
20. **GOVERNMENT CONTRACTS.** Seller shall not be responsible for compliance with any terms and conditions intended to be imposed upon Seller by virtue of Buyer purchasing items from Seller in support of a U.S. Government contract where the items being sold by Seller to Buyer are standard commercial items available for sale to the general public, and Buyer shall be responsible for obtaining, from the government agency involved, a deviation from any such flow-down provisions for the benefit of Seller. In the case of non-commercial product being sold to Buyer by Seller, only those provisions required by the government contract and expressly agreed to by Seller in a separate written agreement between Buyer and Seller shall be binding upon Seller.
21. **GENERAL.** All agreements, covenants, conditions and provisions contained herein shall apply to and bind the assignees and successors in interest of Buyer. If any provision or portion of this Agreement is held to be invalid, illegal, unconscionable or unenforceable, the other provisions and portions hereof shall not be affected. The several captions used herein are for the convenience of the parties only and shall not affect the construction or interpretation hereof. Any clerical errors are subject to correction. This Agreement shall be governed by the laws of the State of Georgia.

Item # 2



Utility Committee Meeting

AGENDA

August 2, 2016

Item:

Purchase - Vehicle for Cable Department

Department:

Additional Information:

Financial Impact:

Budgeted Item:

Recommendation / Request:

Viewing Attachments Requires Adobe Acrobat. [Click here](#) to download.

Attachments / click to download

 [Vehicle Info](#)



CITY OF MONROE GEORGIA

SUBJECT: Vehicle Purchase

DATE SUBMITTED: 7-26-16

DIVISION: Cable

AUTHORIZED BY: Brian Thompson

AGENDA DATE REQUESTED: 8-2-16

TYPE:

CONTACT PERSON: Chad Gravette

DEPARTMENT: Electric & Cable

Council

Committee

Administrator

MOTION/RECOMMENDATION:

Staff recommends to approve the purchase of a 2017 Ford F250 CC 4WD with Service Body for the Electric and Cable Department, as a replacement of a 2004 Ford F250. The funding source is the 2016 Capital Improvement Plan (CIP) where an initial budget expense was projected at \$37,500.00.

BACKGROUND:

It is common practice for the City of Monroe to purchase vehicles as a replacement of vehicles already in service that have reached a situation where maintenance costs have drastically increased and intended usage are no longer feasible. The 2004 Ford F250 being replaced currently has 208,660.4 miles. Quotations were sought from local dealers, state contract and national contract. There are a total of four (4) bids provided, with the lowest bid being \$39,849.00 from Courtesy Ford.

ATTACHMENTS:

1. Bid List Summary
 2. Bids (State, NJPA, Courtesy, Athens)
 - 3.
 - 4.
- None

REVIEWED BY (INITIALS):

Legal: N/A

Finance: *ATH*

Purchasing: *CB*

Other: *BXT*

USER DEPT.: Cable

SUBMITTED BY: Chris Bailey

City Administrator

ADVERTISED:

Date: N/A

Paper: N/A

Not Required

COSTS: \$39,849.00

FISCAL YEAR: 2016

BUDGET CODE: 2016 CIP Budget (\$37,500.00)

AFFECTED PARTIES: Notified N/R

COUNCIL ACTION:

Approved

Approved w/Conditions

Denied

Continued to:

FUNDING SOURCE:

Capital Improvement

Operating Expense

Grant

Loan

Other Item # 3

CABLE TRUCK BID SUMMARY

National (NJPA National Auto Fleet Group)	\$44,125.00
State (Allan Vigil Ford-Lincoln Government Sales)	\$44,073.00
<i>Courtesy Ford</i>	<i>\$39,849.00</i>
Athens Ford	\$40,090.16



1-855-BUY-NJPA
1-855-289-6572
Fax 1-831-480-8497
Fleet@NationalAutoFleetGroup.com

Welcome Chris Bailey [Edit My Profile](#) | LOG OFF
[Click here to go to the NJPA website](#)

ShareThis Print

NJPA Price

This is only a Quote, in order for us to place an order, we must receive your purchase order.

Step 6 of 8

Please click to view your quotation

Exclusive NJPA Price

Configured Total MSRP Price	\$51,470.00
NJPA Price	\$40,618.44

[View and Print Your Quotation Letter](#)

MAKE/MODEL DETAIL

Vehicle Type	Crew Cab Pickup - Standard Bed
Model Year	2017
Model Name	Super Duty F-250 SRW
Manufacturer Model Code	W2B
Series/Sub-Model Name	4WD Crew Cab 6.75' Box
Body Style	Crew Cab Pickup - Standard Bed

Vehicle Configuration Options

ENGINE

Code	Description
99T	ENGINE: 6.7L POWER STROKE V8 TURBO DIESEL B20, -inc: 4 valve OHV, manual push-button engine-exhaust braking and intelligent oil-life monitor, Dual Extra Heavy-Duty Alternators (Total 377-Amps), 34 Gallon Fuel Tank, 3.31 Axle Ratio, Dual 78-AH 750 CCA Batteries

TRANSMISSION

Code	Description
44W	TRANSMISSION: TORQSHIFT 6-SPD AUTO W/SELECTSHIFT

WHEELS

Code	Description
64A	WHEELS: 17" ARGENT PAINTED STEEL, -inc: painted hub covers/center ornaments (STD)

TIRES

Code	Description
TD8	TIRES: LT245/75RX17E BSW A/S PLUS (4), (STD)

PRIMARY PAINT

Code	Description
Z1	OXFORD WHITE

PAINT SCHEME

Code	Description
---	STANDARD PAINT

SEAT TYPE

Code	Description
AS	MEDIUM EARTH GRAY, HD VINYL 40/20/40 SPLIT BENCH SEAT, -inc: center armrest, cupholder, storage and driver's side manual lumbar

AXLE RATIO

Code	Description
X31	3.31 AXLE RATIO

Item # 3

ADDITIONAL EQUIPMENT

Code	Description
90L	POWER EQUIPMENT GROUP, -inc: Deletes passenger-side lock cylinder, upgraded door trim panel, Accessory Delay, Remote Keyless Entry, Trailer Tow Mirrors w/Power Heated Glass, manual telescoping, heated convex spotter mirror and integrated clearance lamps/turn signals, Perimeter Alarm, Power Front & Rear Seat Windows, 1-touch up/down driver/passenger window, Power Tailgate Lock, Power Locks
41H	ENGINE BLOCK HEATER
535	HIGH CAPACITY TRAILER TOW PACKAGE, -inc: increased GCW from 23,500 lbs, to 25,700 lbs, max front springs and upgraded axle, NOTE: Salesperson's Portfolio or Trailer Towing Guide should be consulted for specific trailer towing or camper limits and corresponding required equipment, axle ratios and model availability, See Supplemental Reference for vehicle height consideration
85S	TOUGH BED SPRAY-IN BEDLINER, -inc: tailgate-guard, black box bed tie-down hooks and black bed attachment bolts

OPTION PACKAGE

Code	Description
600A	ORDER CODE 600A

SHIP THRU CODES

Code	Description
Base Price	\$38930
Manufacturer Destination Charge	\$1195
Total Options Price	\$11345
Total Price	\$51470 ← MSRP only. Not your NJPA member price.

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Item # 3

ALLAN VIGIL FORD-LINCOLN GOVERNMENT SALES

2017 Ford F250 Regular Cab
V8 Long Bed 4X2 (3/4 ton)

Base Price \$21,532.00

SWC #99999-SPD-ES40199373-002		Options	Price	Code
Equipment included in Base price		6.7L V8 Diesel Engine	8,145.00	X 99T
		4X4 Option	4,175.00	X F2B
		Skid Plates (4X4 only)	95.00	41P
		LT245 All-terrain tires	160.00	TBM
		Electric Shift & Hubs	175.00	213
		Super Cab Long Bed	3,975.00	X20I
		Super Cab Short Bed	3,790.00	X20s
		Crew Cab Long Bed	4,165.00	X W20I
		Crew Cab Short Bed	4,010.00	W20s
		Roof Clearance Lights	75.00	592
		Cruise Control	225.00	525
		Cab Steps	355.00	18B
		AM-FM-CD	253.00	585
		Limited Slip Axle	365.00	X3E
		Engine block heater	70.00	41H
		PTO Transmission -diesel only	270.00	62R
		Trailer Brake Controller	255.00	52B
		Daytime Running Lights	42.00	942
		Reverse Aid Sensor	235.00	76R
		Rear View Camera	477.00	76V
		XL Value Pkg (AM/FM/CD, Cruise, Chrome bumpers)	680.00	96V
		XL Value Pkg with Ford SYNC	1,016.00	96V/91M
		Power Windows,Locks,Mirrors	1,050.00	X 90L
		Aluminum Wheels	572.00	64W
		Cloth 40/20/40 Bench Seat	295.00	1S
		Dual Alternators (Diesel only)	331.00	67A
		200 Amp HD Alternator	80.00	67E
		Upfitter Switches	160.00	66S
		Spray-in Bedliner	355.00	X ATK
		Tailgate Step	345.00	85G
		Bed Delete	(249.00)	X 66D
		Spring pkg for bed delete	115.00	63R
		XLT Package Upgrade	5,590.00	603A
		Power Driver Seat (XLT only)	1,349.00	17V
		CNG/Propane Prep pkg	310.00	98F

Colors Available

Exterior

Interior

H5 Caribou	Grey
J7 Magnetic	Grey
PQ Race Red	Grey
N1 Blue Jeans	Grey
UX Ingot Silver	Grey
G! Shadow Black	Grey
Z1 Oxford White	Grey

School Bus Yellow is available at \$654.00 per vehicle.

FOB Allan Vigil Ford
Delivery \$1.50 per mile, \$75 minimum

ALLAN VIGIL FORD GOV'T SALES
6790 Mt. Zion Blvd
Morrow, GA 30260

770-968-0680 Phone
800-821-5151 Toll Free
678-364-3910 Fax

Option total \$22,391.00
Other vendor added equipment
Delivery

Total **\$43,923.00**

Contact person _____

Department _____

Phone Number _____

Fax number _____

Item # 3
May-16

CNGP530

VEHICLE ORDER CONFIRMATION

07/22/16 11:28:09

==> _____

Dealer: F21061

2017 F-SERIES SD

Page: 1 of 1

Order No: 4000 Priority: J4 Ord FIN: QE731 Order Type: 5B Price Level: 725

Ord PEP: 600A Cust/Flt Name: WALTON PO Number:

	RETAIL	DLR INV		RETAIL	DLR INV
W2B F250 4X4 CREW/C	\$39135	\$36982.00	66D PU BOX DELETE	\$(625)	\$(575.00)
176" WHEELBASE			JOB #1 BUILD		
Z1 OXFORD WHITE			10000# GVWR PKG		
A VNYL 40/20/40			425 50 STATE EMISS	NC	NC
S MEDIUM EARTH GR			TELE TT MIR-PWR		
600A PREF EQUIP PKG			SP FLT ACCT CR		(1326.00)
.XL TRIM			FUEL CHARGE		23.40
.TRAILER TOW PKG			DEST AND DELIV	1195	1195.00
572 .AIR CONDITIONER	NC	NC	TOTAL BASE AND OPTIONS	49425	45242.40
.AM/FM STER/CLK			TOTAL	49425	45242.40
99T 6.7L V8 DIESEL	8595	7908.00	*THIS IS NOT AN INVOICE*		
44W 6-SPEED AUTO	NC	NC			
TD8 .LT245 BSW AS 17					
X31 3.31 REG AXLE	NC	NC			
90L PWR EQUIP GROUP	1125	1035.00			

F1=Help F2=Return to Order F3/F12=Veh Ord Menu
 F4=Submit F5=Add to Library

S099 - PRESS F4 TO SUBMIT

QC00369

ETA - 12-14 weeks

*courtesy
Ford*

43575.00

+ 4874.00

Body

- 8600.00

Gov't Incentive

39849.00

F-250 4WD
Crew cab

Item # 3

KNAPHEIDE

SINCE 1848

Knapheide Truck Equipment - Griffin
 2570 N Expressway
 Griffin GA 30223
 Phone: 770-227-4688
 Fax: 770-227-0106
 griffin.knapheide.com

QUOTATION

Quote ID: MP00005576

Page 1 of 1

Customer: COURTESY FORD CONYERS
 1636 DOGWOOD DR. SE
 CONYERS GA 30013

Quote Number: MP00005576
 Quote Date: 7/21/2016
 Quote valid until: 8/20/2016

Contact:

Phone: 770-922-2700
 Fax: 1-678-487-1192

By: Prepared mprice
 Salesperson: MIKE PRINCE
 PO#:

Make: FORD	Model: F-250	Year: 2017	Single/Dual: SRW
Cab Type: CREW	Wheelbase: 176.0	Cab-to-Axle: 56.0	VIN:

QTY	PART NUMBER	DESCRIPTION	UNIT PRICE	AMOUNT
1		GA Municipal Service Body	\$4,304.00	\$4,304.00
1	GA MUNI 696J1-K	MODEL 696J SERVICE BODY PAINTED WHITE 8' SERVICE BODY FITS 56CA SRW CHASSIS PRICING ENDS DECEMBER 2015.		
1			\$75.00	\$75.00
1	POLL 11-893	7 POLE METAL TRAILER PLUG		
		BUMPER		
1	KNAP 26050013	BUMPER, GALVA-GRIP, 78" NO COMPACT, LOOSE		
1		FORD BED PICKUP SRW	(\$400.00)	(\$400.00)
			Quote Total:	\$3,979.00
			Discount:	\$0.00
			Total Due(Sales tax not included):	\$3,979.00

Bed
 Liner + 400.00
 4,965.00
 4,874.00

The following options may be added:

QTY	PART NUMBER	DESCRIPTION	UNIT PRICE	AMOUNT

Customer must fill out the information below before the order can be processed...

Accepted by:	
Date:	
P.O. number:	

- ♦ Terms are Due Upon Receipt unless prior credit arrangements are made at the time of order.
- ♦ Options and Quoted Items do NOT include applicable Sales Tax.
- ♦ If a pool chassis is being held that is associated with this quotation, the pool truck will be held for a maximum of 72 hours from the time of this quotation.

Notes:

Item # 3



Athens Ford
4260 Atlanta Highway, Athens, Georgia, 30606
Office: 706-354-1130 Fax: 706-354-1510

Customer Proposal

Prepared for:

Chad Gravette
City of Monroe
Monroe, GA 30655
Office: 770-266-5415
Mobile: 678-614-0115
Email: cgravette@monroega.gov
FIN: QE731

Prepared by:

Todd Strickland
Office: 706-224-2140
Email: tstrickland@athensford.com

Date: 07/21/2016

Vehicle: 2017 F-250 XL

4x4 SD Crew Cab 8' box 176" WB SRW



Georgia, 30606

2017 F-250, SD Crew Cab
4x4 SD Crew Cab 8' box 176" WB SRW XL(W2B)

	<i>Selected Options</i>	MSRP
Exterior:Oxford White	STANDARD VEHICLE PRICE	\$39,135.00
	Order Code 600A	N/C
Interior:Medium Earth Gray	176" Wheelbase	STD
* Brake assistance	Monotone Paint Application	STD
* LT 245/75R17 E BSW AS S-rated tires	50-State Emissions System	STD
* Firm suspension	Engine: 6.7L Power Stroke V8 Turbo Diesel B20	\$8,595.00
* Air conditioning	Transmission: TorqShift 6-Spd Auto w/SelectShift	N/C
* AM/FM stereo with seek-scan	Pickup Box Delete	-\$625.00
* Dual manual mirrors	Oxford White	N/C
* 17 x 7.5 steel wheels	Medium Earth Gray	N/C
* Driver and front passenger seat mounted side airbags	Power Equipment Group	\$1,125.00
* Tachometer	GVWR: 10,000 lb Payload Package	Included
* Underseat ducts	Tires: LT245/75Rx17E BSW A/S PLUS (4)	Included
* 60-40 folding rear split-bench	Wheels: 17" Argent Painted Steel	Included
* Class V hitch	HD Vinyl 40/20/40 Split Bench Seat	Included
* Rear axle capacity: 6200 lbs.	Radio: AM/FM Stereo	Included
* Rear spring rating: 6340 lbs.	3.31 Axle Ratio	Included
* Frame Yield Strength 50000 psi	Dual Extra Heavy-Duty Alternators (Total 377-Amps)	Included
* Axle to end of frame: 47.6"	Dual 78-AH 750 CCA Batteries	Included
	48 Gallon Fuel Tank	Included
	Rear Bumper Delete	Included



Hwy
N/A

and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability system. See salesperson for the most current information.

'25 Quote ID: Q1-7-21-16

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Item # 3



Athens Ford
4260 Atlanta Highway, Athens, Georgia, 30606
Office: 706-354-1130

2017 F-250, SD Crew Cab
4x4 SD Crew Cab 8' box 176" WB SRW
XL(W2B)

Pricing - Single Vehicle

	MSRP
<i>Vehicle Pricing</i>	
Vehicle Price	\$39,135.00
Options & Colors	\$9,095.00
Upfitting	\$8,174.00
Destination Charge	\$1,195.00
Subtotal	\$57,599.00
<i>Pre-Tax Adjustments</i>	
Description	
Government Price Concession	-\$8,600.00
ALL AVAILABLE DISCOUNTS & INCENTIVES	-\$8,908.84
Total	\$40,090.16

Customer Signature

Acceptance Date

Item # 3