

# **Utility Committee Meeting**

# AGENDA

February 7, 2017

# I. CALL TO ORDER

# II. MATTERS BEFORE COMMITTEE

- 1. Approval Terex Bucket Truck Rebuild
- III. <u>ADJOURN</u>



## **Utility Committee Meeting**

# AGENDA

## February 7, 2017

Item:		
Approval - Terex Bucket Truck Rebuild Department:		
Additional Information:		
Financial Impact:		
Budgeted Item:		
Recommendation / Request:		

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Attachments / click to download

Rebuild Info

In

-1

	Since 1821 OF OF		
То:	City Council, Committee, City Administrator		
From:	Brian Thompson		
Department:	Electric		
Date:	1/30/17		
Description:	Approval is being sought to have Terex rebuild truck number 24		
Budget CIP Project			
Funding Source: MCT			
Budget Allocati	on: \$55,000.00		
Budget Availab	le: \$55,000.00 Since 1821		
Requested Expe	ense: \$55,000.00 Company of Purchase: Terex Services		

## Recomm<mark>endat</mark>ion:

Staff recommends the APPROVAL of this request. Rebuilding the unit will give a minimum of 5 more years of service from this unit. Terex has quoted \$47,372.31 to complete the work that we have detailed in the quote. I have requested the total \$55,000.00 in case other problems arise once the truck is disassembled.

## Background:

This unit is a 2003 55' material handling bucket truck. This is a single quote situation because Terex is the manufacturer of this unit.

## Attachment(s):

Request – 1 page Quotation – 10



## **Estimate Proposal**

City of Monroe Monroe, GA.

#### Attention: Brian Thompson Ph: 404-427-0719 Email: BKTHOMPSON@MONROEGA.GOV

#### Proposal Number:

This is an estimate proposal for 5 year inspection and rebuild on your Terex Model:6H, S/N 20303215451 specifications are outlined within this proposal.

### (5) Five Year Inspection & Rebuild

#### Electrical

- o Dielectric test unit before starting repairs.
- Check outrigger warning alarm operation.
- Check back up alarm operation.
- Check strobe light operation.
- Check enable switch operation.
- Check outrigger safety interlock operation.
- Adjust remote throttle sensor and actuator

#### PTO/Pump

- Check PTO operation.
- Check pump operation.
- Hoses
  - Replace upper control line duct.
  - Replace lower control line duct.
  - Replace tool lines in upper & lower boom.
  - Replace hoses in base of unit.
  - Replace hoses below turntable.
  - Replace outrigger hoses.
  - Replace pump pressure & return hoses.

#### Hydraulic reservoir.

- Drain, clean and refill with new hydraulic oil.
- Replace seals on tank.
- Replace hydraulic filter(s).
- o Clean suction strainer



#### Controls.

- Inspect pilot control head.
- o Inspect lower control valve.
- Inspect rubber boots on lower control.
- Inspect outrigger control valves.
- o Inspect welds on all mounting weldments and attachments.

#### Fiberglass.

- Inspect mounting on platform for looseness in fiberglass.
- Inspect upper & lower boom fiberglass.
- Inspect fiberglass platform.
- Furnish and install new silica gel crystals in dehumidifier assy.

#### Rotation gear box.

- Inspect all fasteners.
- Lubricate rotation gearbox.
- Inspect for smooth operation.
- Inspect orbit motor for leaks.
- Torque all fasteners as required.

#### Collector

- Inspect hydraulic swivel.
- Clean and inspect electrical rings and brushes.
- Inspect wires at top of hydraulic swivel.

#### Turntable and pedestal.

- Supply and install new rotation bearing bolts.
- Inspect structural welds.
- Inspect hydraulic swivel mounting hardware.
- Inspect rotation bearing for damage, metal particles in grease, noise, and rough rotation.
- Inspect rotation bearing for deflection.

#### Lift & leveling system.

- Remove leveling cables and rods.
- Furnish and install new leveling cables.
- o Adjust all cables.
- o Clean inside of booms.
- Furnish & install new lift cable and nut.
- Inspect main lift insulator.
- Furnish and install new leveling rods.
- Furnish & install new compensating chain.
- Inspect compensating sprocket pin & bushing

#### Hydraulic cylinders.

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- Reseal upper boom lift cylinder.
- o Furnish and install new rod nut on UB. Cylinder
- o Reseal lower boom lift cylinder.
- o Furnish and install new rod nut on LB. Cylinder
- Reseal outrigger cylinders.
- o Furnish and install new rod nuts on OR. Cylinder
- o Inspect all other cylinders for leakage or damage.



- o Inspect all cylinder pins and bushings.
- o Inspect outrigger legs, and repair as needed.
- o Inspect cylinder rods for cracks and damaged chrome plating.
- o Inspect fasteners and fittings.
- o Torque fasteners as required.

#### Pins and bushings.

- Inspect boom tip idler pins & bushings.
- o Inspect platform pin & bushings.
- Inspect knuckle bearings.
- Inspect all other pins & bushings.
- Lubricate all points with new grease.
- Perform operational check.
- Inspect critical welds on booms, mast and pedestal.
- Perform drift/load test.
- Lubricate all points per lube chart.
- Check/set system pressure.
- Perform dielectric test per ANSI guidelines.
  - Complete annual test form.

Replace all unit danger, caution, warning, operational decals and placards

ESTIMATED COST OF REPAIRS...... \$ 47,372.31

Above estimate is for stated equipment only. Above estimated prices are good for thirty (30) days from the date of this proposal. Price does not include any FET charges, environmental fees, shop supplies, applicable taxes, shipping, and handling charges unless otherwise stated in quotation. Payment Terms: Net 10 days.

#### TEREX UTILITIES, INC., d/b/a TEREX SERVICES ("Seller") TERMS AND CONDITIONS OF SALE

**1. Terms and Conditions**. These Terms and Conditions of Sale cancel and supersede any and all terms of sale pertaining to Parts, Equipment and Services (and any supplements thereto) previously

issued by Seller to Buyer and are subject to change without advance notice. The prices, charges, discounts, terms of sale and other provisions referred to or contained herein shall apply to Parts and

Equipment (collectively referred to as "Products") sold and shipped to Buyer and field labor, reconditioning, shop and inspection services (sometimes collectively referred to herein as "Services")

provided by Seller on and after April 18, 2016, and shall remain in effect unless and until superseded in writing by Seller.

Acceptance of an order for Products or Services by Seller shall be deemed to constitute a binding agreement between the parties pursuant to the terms and conditions contained herein and Buyer agrees that the order may not thereafter be cancelled, countermanded or otherwise changed without the prior written consent of Seller. This agreement supersedes any prior agreements, representations, or other communications between the parties relating to the subject



matter set forth herein. No other terms and conditions shall apply including the terms of any purchase order submitted to Seller by Buyer, whether or not such terms are inconsistent or conflict with or

are in addition to the terms and conditions set forth herein. Seller's acceptance of Buyer's purchase order is conditional upon Buyer's acceptance of all the terms and conditions contained in this

agreement. Any communication construed as an offer by Seller and acceptance thereof is expressly limited to the terms and conditions set forth herein. The Products are intended for

industrial/commercial use by professional contractors, professional end-users and their trained employees and are not intended for use by consumers.

**2. Terms of Payments.** Payment for Products or Services purchased by Buyer shall be made in accordance with any of the following terms, provided they have been previously arranged with and expressly

approved by Seller in writing: (1) cash in advance; (2) confirmed, irrevocable letter of credit established in such amount and form and at such time and at such bank as shall be approved by Seller in respect of

each order; (3) credit account purchases for which payment will be due and payable on net thirty (30) day terms, plus service and other charges applicable to past due amounts in accordance with Seller's written

notices; or (4) other payment arrangements expressly approved by Seller in writing prior to or at the time the order is placed. If any Buyer credit account purchase is not paid in accordance with Seller's credit

payment terms, in addition to any other remedies allowed in equity or by law, Seller may refuse to make further shipments without advance payment by Buyer. Nothing contained herein shall be construed as

requiring Seller to sell any Products or Services to Buyer on credit terms at any time, or prohibiting Seller from making any and all credit decisions which it, in its sole discretion, deems appropriate for Seller. Seller

may charge interest on all amounts not paid when due and Buyer agrees to pay such interest calculated on a daily basis, from the date that payment was due until the Seller receives payment in full, at the rate of

1.5% per month or the maximum rate permitted by applicable law. Seller shall be entitled to an equitable adjustment in the price of Products or Services in order to account for increases in the cost to

Seller of labor or materials, or in the event of unanticipated or unforeseen circumstances.

3. Taxes and Duties. Unless otherwise specified, prices quoted do not include taxes or duties of any kind or nature.

Buyer agrees that it will be responsible for filing all tax returns and paying applicable tax, duty,

export preparation charge and export documentation charge resulting from the purchase of any Products or Services. In addition, in the event any other similar tax is determined to apply to Buyer's purchase of

any Products or Services from Seller, Buyer agrees to indemnify and hold Seller harmless from and against any and all such other similar taxes, duties and fees. All prices quoted are U.S. DOLLARS unless

otherwise specified. The amount of any present or future taxes applicable to the sale, transfer, lease or use of any Products shall be paid by Buyer; or in lieu thereof, Buyer shall provide Seller with a tax

exemption certificate satisfactory to the applicable taxing authority proving that no such tax is due and payable upon such sale, transfer, lease or use.

**4. Title, Risk, Transportation and Delivery.** Unless otherwise stated in writing, all prices and delivery are FCA, Seller's Premises (Incoterms 2010). Title and all risk of loss or damage to Products shall pass to Buyer upon delivery, as per Incoterms 2010.

Any claims for loss, damage or delay in transit must be entered and prosecuted by the Buyer directly with the carrier, who is hereby declared to be the

agent of the Buyer. In the event delay in shipment of Products is caused by Buyer's failure to furnish necessary information with respect to data and details for Buyer's specifications, Seller, may, in its sole discretion, extend the date of shipment for a reasonable time. In the event delay in shipment is caused by Buyer or at Buyer's request, and there are Products that are not shipped within ten (10) days from the first date they are ready to be shipped, Seller may, in its sole discretion, sell such Products to another buyer without any liability or responsibility to Buyer whatsoever. All payments shall be made in accordance



with the terms of the applicable invoice. In addition, storage charges due to delay in furnishing delivery instructions, arranging and establishing a method of payment satisfactory to Seller, or submitting valid import

permits or licenses, or any other delay caused by Buyer or at Buyer's request, will be for the account of Buyer. SELLER SHALL NOT BE LIABLE FOR ANY LOSS OF USE OR FOR ANY OTHER INDIRECT,

#### CONSEQUENTIAL, INCIDENTAL OR OTHER DAMAGES OR LOSSES DUE TO DELAY IN SCHEDULED DELIVERY. Claims for shortages in shipments shall be deemed waived and released by Buyer

unless made in writing within five (5) days after Buyer's receipt of shipment. Seller's responsibility for shipment shall cease upon delivery of the Products to the place of shipment, and all claims occurring thereafter shall be made to or against the carrier by Buyer.

**5.** Cancellation. Prior to delivery to place of shipment, a Products order may be cancelled only with Seller's prior written consent and upon terms indemnifying Seller from all resulting losses and damages. Seller

shall have the right to cancel and refuse to complete a Products or Services order if any term and/or condition governing this agreement is not complied with by Buyer. In the event of cancellation by Seller, or in

the event Seller consents to a request by Buyer to stop work or to cancel the whole or any part of any order, Buyer shall make reimbursement to Seller, as follows: (i) any and all work that can be completed within

(30) days from date of notification to stop work on account of cancellation shall be completed, shipped and paid in full; and (ii) for work in progress and any materials and supplies procured or for which definite

commitments have been made by Seller in connection with the order, Buyer shall pay such sums as may be required to fully compensate Seller for actual costs incurred, plus fifteen percent (15%). Buyer may not

cancel any order after Seller's delivery to place of shipment. Orders for "Special" Equipment may not be cancelled after acceptance, except by Seller. Items of "Special" Equipment are those that differ from

standard Seller specifications, have a limited market, or incorporate specifications that have been determined for a specific application. Determination of whether an item of Equipment is "Special" shall be made by Seller in its sole discretion.

**6. Inspection and Acceptance**. Buyer agrees that it shall inspect the Products or Services immediately after receipt of Products or completion of Services and promptly notify Seller in writing of any nonconformity

or defect within 10 days after the Products are put into service or the Services are completed, but not more than thirty (30) days after delivery or completion. Buyer further agrees that confirmation that

the Products or Services comply with the order, its commercial use of the Products or its failure to give prompt notice of non-conformity or defect shall constitute acceptance. Acceptance shall be final and Buyer

waives the right to revoke acceptance for any reason, whether or not known by Buyer at the time of such acceptance. Acceptance shall automatically cause the provisions of Seller's warranty to apply and govern

the rights, obligations and liabilities of the parties with respect to such nonconformity or defect, provided under no circumstances shall rejection give rise to any liability of Seller for incidental or consequential damages or losses of any kind.

#### 7. Warranty for Products and Services.

(a) For Equipment: Seller warrants its new Equipment manufactured and sold worldwide to be free, under normal use and service, from defects in material or workmanship for the time period designated in

the warranty applicable to the particular type, make and model of Equipment or, in the event no specific warranty exists for such Equipment, for a period of twelve (12) months from the date of delivery.

### (b) For Parts:

(i) Seller warrants that Parts supplied by Seller will be free, under normal use and service, from defects in material or workmanship for a period of twelve (12) months from the date of delivery, where Seller is the OEM of such Parts;

(ii) Seller warrants that that Parts supplied in connection with a warranty repair on Equipment sold by Seller will be free, under normal use and service, from defects in material or workmanship for a

period of time equal to the OEM warranty provided by the manufacturer of such Parts, but if there is no OEM warranty on such Parts, then such warranty period shall terminate upon the expiration of



the warranty for the Equipment originally sold by Seller; and

(iii) Seller warrants that Parts supplied in connection with Services performed by Seller on equipment not originally sold by Seller will be free, under normal use and service, from defects in material or

workmanship for a period of time equal to the OEM warranty provided by the manufacturer of such Parts.

#### (c) For Services:

(i) Seller warrants that its field and shop labor services will be free from defects in workmanship for a period of ninety (90) days from the date of completion of such services;

(ii) Seller warrants that its labor supplied in connection with its reconditioning services on mobile equipment will be free from defects in workmanship for a period of six (6) months from the date of

completion of such services; and

(iii) Seller provides no warranty, express or implied, on its inspection services.

The foregoing warranties shall only be valid if Buyer sends Seller written notice of the defect within thirty (30) days of its discovery and establishes that: (i) the Equipment or Parts, or any equipment subject to any

Service, has been maintained and operated within the limits of rated and normal usage; and (ii) the defect did not result in any manner from the intentional or negligent action or inaction by Buyer, its agents or

employees. If requested by Seller, Buyer must return the defective Equipment or Parts to Seller's facility for inspection,

and if Buyer cannot establish that conditions (i) and (ii) above have been met, then the foregoing warranties shall not cover the alleged defect. Failure to give written notice of defect within such period shall be a

waiver of the foregoing warranties and any assistance rendered thereafter shall not

extend or revive it. Equipment, accessories, assemblies, components and Parts which are not manufactured by Seller are subject to the warranty of their respective manufacturers. The foregoing warranties shall

be void in the event Buyer has carried out modifications or reconditioning work on the Equipment or Parts without the prior written consent of Seller.

The foregoing warranties shall not cover any item on which

serial numbers have been altered, defaced or removed. Maintenance and wear parts are not covered by the foregoing warranties and are the sole maintenance responsibility of Buyer. The foregoing warranties

are limited to the first retail purchaser and are not assignable or otherwise transferable without the written agreement of Seller. THE FOREGOING WARRANTIES ARE EXPRESSLY IN LIEU OF AND

## EXCLUDE ALL OTHER WARRANTIES, EXPRESS OR IMPLIED (INCLUDING THE WARRANTIES OF

### MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE) AND ALL OTHER

OBLIGATIONS OR LIABILITY ON SELLER'S PART. THERE ARE NO WARRANTIES THAT EXTEND BEYOND THE LIMITED WARRANTIES CONTAINED HEREIN.

Seller neither assumes nor authorizes

any other person to assume for Seller any other liability in connection with the sale of Seller's Equipment, Parts or Services. The foregoing warranties shall not apply to any Equipment or Parts or any part thereof

purchased from Seller, or any equipment which was the subject of any Service performed by Seller, which has been subject to misuse, alteration, abuse, negligence, accident, acts of God or sabotage. No action

by either party shall operate to extend or revive the foregoing limited warranties without the prior written consent of Seller.

#### 8. Remedies for Breach. IN THE EVENT OF ANY BREACH OF WARRANTY BY SELLER, THE PARTIES AGREE THAT SELLER'S LIABILITY SHALL BE LIMITED EXCLUSIVELY TO THE REMEDIES OF REPAIR OR REPLACEMENT (AT SELLER'S SOLE DISCRETION) OF ANY DEFECTIVE PRODUCT OR THE RE-PERFORMANCE OF ANY DEFECTIVE SERVICES COVERED BY THE WARRANTY.

In no event shall any repair or replacement of any defective Equipment or Parts, or the re-performance of any defective Services covered by the Seller's warranties in Section 7 extend the length of such warranties beyond the applicable periods specified in Section 7 above.

# 9. Limitation of Liability. NOTWITHSTANDING ANYTHING CONTAINED IN THIS AGREEMENT TO THE CONTRARY, SELLER AND ITS AFFILIATES SHALL NOT BE LIABLE FOR, AND



# SPECIFICALLY DISCLAIM, ANY LIABILITY FOR ANY: (A) LOST PROFITS AND/OR BUSINESS INTERRUPTION (WHETHER DIRECT OR INDIRECT); AND (B) INCIDENTAL, INDIRECT,

# CONSEQUENTIAL (WHETHER DIRECT OR INDIRECT) OR OTHER DAMAGES OR LOSSES OF ANY KIND, including without limitation, labor costs, loss of use, equipment rental, third party repairs,

investigation costs, personal injury, emotional or mental distress, penalties, loss of service of personnel, or failure of Products to comply with any applicable laws; whether or not arising from breach of contract,

warranty, negligence, product liability or otherwise. Notwithstanding anything contained herein to the contrary, in no event shall Seller's liability exceed the total order value.

**10. Limitation of Actions**. Any action for breach of this agreement must be commenced within one (1) year after the cause of action has accrued.

**11. Specification Changes.** In the event Seller incurs additional expense because of changes in specifications or drawings previously approved by Buyer, or in the event Seller is required to modify the ordered Broducts, perform any additional Services, perform any additional work or supply any additional Broducts, the additional Broducts, the additional Broducts and Broducts.

Products, perform any additional Services, perform any additional work or supply any additional Products, the additional expense shall be added to the purchase price. Seller shall have the right, in its sole

discretion, to accept or reject any changes in specifications requested by Buyer. In no event shall any changes in specifications be made or accepted thirty (30) days prior to launch date or thereafter.

**12. Security Interest**. Buyer grants Seller a security interest in the Products purchased and the proceeds thereof. The security interest shall continue until payment in full of the purchase price and

payment and performance by Buyer of all of its other obligations hereunder. Seller is entitled to all remedies of a secured party after default under the Ohio Uniform Commercial Code or other

applicable law, including but not limited to the applicable Personal Property Security Act in Canada, in addition to all other rights provided by contract and by operation of law. Buyer agrees to pay to

Seller, in addition to the interest on overdue sums due, reasonable attorney fees, court costs and other expenses of Seller incurred in enforcing Seller's rights. The Products purchased shall remain

personal property and shall not become or be deemed a fixture or a part of any real estate on which it may be located. Buyer agrees to execute any instrument or document considered necessary by

Seller to perfect its security interest in the Products including, but not limited to, financing statements, chattel mortgages, deeds of trust, deeds to secure debt, mortgages or other security instruments.

**13. Insurance**. Until the purchase price of any Product is paid in full or the Service is completed, the Buyer shall provide and maintain insurance equal to the total value of any such Product delivered hereunder

against customary casualties and risks; including, but not limited to fire and explosion, and shall also insure against liability for accidents and injuries to the public or to employees, by adding Seller as additional

insured with waiver of subrogation, and in an amount satisfactory to Seller. If the Buyer fails to provide such insurance, it then becomes the Buyer's responsibility to notify the Seller so that the Seller may provide

same; and the cost thereof shall be added to the contract price. All loss resulting from the failure to affect such insurance shall be assumed by the Buyer.

**14. Return of Products**. Products may be returned only with Seller's prior written consent and upon the following conditions: (i) such Products must be new, unused and undamaged (and not obsolete), in good

working order and in first class marketable condition; (ii) such Products must have been originally purchased by Buyer from Seller within the previous twelve (12) month period; and (iii) such Products shall be

returned in the same condition as that in which they were sold by Seller to Buyer, and in the original packaging.

Notwithstanding the foregoing, wire rope, cut chain, electrical components, special orders of

Products or any Products which are altered or manufactured pursuant to Buyer's requirements and specifications are not returnable. The price for the repurchase of such Products shall be the invoice price

previously received by Seller from Buyer for the Products in question, net of freight and taxes, and less a restocking fee to be determined by Seller at the time of the return.



**15. Patents, Copyrights, Trademarks, Confidentiality**. No license or other rights under any patents, copyrights or trademarks owned or controlled by Seller or under which Seller is licensed are granted to Buyer or implied by the sale of Products or the provision of Services. Buyer shall not identify as genuine products of Seller Products purchased hereunder which Buyer has treated, modified or altered in any way, nor shall Buyer use Seller's trademarks to identify such products; provided, however, that Buyer may identify such products as utilizing, containing or having been manufactured from genuine products of Seller as treated, modified or altered by Buyer or Buyer's representative, upon written prior approval of Seller. All plans, photographs, designs, drawings, blueprints, manuals, specifications and other documents relating to the business of Seller ("Information") shall be and remain the exclusive property of Seller and shall be treated by Buyer as confidential information and not disclosed, given, loaned, exhibited, sold or transferred to any third party without Seller's prior written approval; provided, however, that these restrictions shall not apply to Information that Buyer can demonstrate: (a) at the time of disclosure, is generally known to the public other than as a result of a breach of this agreement by Buyer; or (b) is already in Buyer's possession at the time of disclosure by from a third party having a right to impart such Information

**16. Default and Seller's Remedies**. In the event of default by Buyer, all unpaid sums and installments owed to Seller, shall, at the Seller's sole option, become immediately due and payable without notice of any kind to Buyer. In addition to its right of acceleration, Seller may pursue any and all remedies allowed by law or in equity, including but not limited to any and all remedies available to it under the Ohio Uniform Commercial Code. In addition to the foregoing, and not in limitation thereof, Seller shall have the right to set off any credits or amounts owed to Buyer against any amounts owed by Buyer to Seller.

**17. Indemnification by Buyer**. Buyer hereby agrees to indemnify, release, defend and hold harmless Seller, its directors, officers, employees, agents, representatives, successors, and assigns against any and

all suits, actions or proceedings at law or in equity (including the costs, expenses and reasonable attorney's fees incurred in connection with the defense of any such matter) and from any and all claims demands,

losses, judgments, damages, costs, expenses or liabilities, to any person whatsoever (including Buyer's and Seller's employees or any third party), or damage to any property (including Buyer's property) arising

out of or in any way connected with any act, omission, negligence or willful misconduct of Buyer, its directors, officers, employees, agents, representatives, successors or assigns with respect to its purchase, use,

operation, maintenance or installation of any Services or any Parts or Equipment furnished hereunder, or any breach by Buyer of these Terms and Conditions of Sale. If Buyer fails to fulfill any of its obligations

under this paragraph or this agreement, Buyer agrees to pay Seller all costs, expenses and attorney's fees incurred by Seller to establish or enforce Seller's rights under this paragraph or this agreement. The

provisions of this paragraph are in addition to any other rights or obligations set forth in this agreement.

**18. Installation**. Unless otherwise expressly agreed in writing, Buyer shall be solely responsible for the installation and erection of the Products purchased. Although Seller may in some cases provide a

serviceman, data and drawings to aid Buyer with installation or start-up, Seller assumes no responsibility for proper installation or support of any Product when installed and disclaims any express or implied

warranties with respect to such installation and support. Notwithstanding whether data and drawings are provided or a serviceman aids in the installation, Buyer shall indemnify and hold Seller harmless and at

Seller's request, defend Seller from all claims, demands or legal proceedings (including the costs, expenses and reasonable attorney's fees incurred in connection with the defense of any such matter) which may

be made or brought against Seller in connection with damage or personal injury arising out of said installation or start-up.

**19. On-Site Services**. In the event that Seller is providing Services at Buyer's worksite (or at a location designated by Buyer), Buyer shall provide Seller free and clear access and an adequate power supply in order to perform the Services. Buyer shall maintain safe working conditions at the worksite, including, without

limitation, implementing appropriate procedures regarding hazardous materials



and energization and de-energization of power systems. Buyer shall immediately remedy any unsafe working condition at the worksite. Seller shall be entitled to suspend or terminate the Services in

the event it determines that the worksite is unsafe. Seller shall have no responsibility or liability for any pre-existing condition of the worksite including, without limitation, violations of safety rules,

building codes, zoning ordinances or other laws or regulations ("Regulations"). In the event that any unsafe working condition or failure of the worksite to comply with a Regulation results in an increase

in the Seller's cost of, or the time required for, performance of the Services, Seller may make an equitable adjustment in price and schedule. Buyer authorizes Seller to perform the disassembly and

inspection of any equipment necessary to provide the Services, including provision of all necessary Parts and labor, and agrees that Seller is not responsible for any damage or loss due to causes

beyond Seller's control. Unless expressly agreed in writing, Services do not include architectural/engineering services or structural changes to Buyer's premises.

**20. Repair Services on Mobile Equipment.** In the event Seller performs repair or maintenance services ("Repair Services") on mobile Equipment for Buyer, Buyer hereby authorizes Seller to inspect

and disassemble the mobile Equipment provided, and authorizes Seller to perform the Repair Services indicated in the applicable estimate, quote or work order (including provision of all necessary

parts and labor). Buyer agrees that Seller is not responsible for: (i) damage or loss to the mobile Equipment, or loss of personal property, caused by fire, theft, or causes beyond Seller's control, or (ii)

delays in completion of Repair Services caused by unavailability of parts or other causes. Buyer authorizes Seller and its employees to operate the mobile Equipment on streets, highways or elsewhere

for the purpose of testing and/or inspection.

Buyer will be subject to a storage fee of \$20 per day for any mobile Equipment left on Seller's premises more than fifteen (15) days after completion of the

Repair Services. Buyer grants Seller a security interest and lien in the mobile Equipment and any parts supplied until payment in full of any amounts owed by Buyer to Seller. Seller is entitled to all

remedies of a secured party after default under the Uniform Commercial Code in addition to all other rights provided under law or equity. Buyer agrees to pay to Seller, in addition to interest at the rate

of 18% annually on overdue sums (or the maximum rate permitted by law), reasonable attorney fees, court costs and other expenses incurred by Seller in enforcing Seller's rights. Buyer agrees to

execute any instrument or document considered necessary by Seller to perfect its security interest in the mobile Equipment. In the event Buyer fails to retrieve the mobile Equipment within ninety (90)

days after completion of the Repair Services, Buyer grants Seller a power of attorney to sell, or otherwise dispose of, such mobile Equipment and to convey title to a purchaser of such mobile

Equipment, and to apply any sale proceeds against any amount owed by Buyer to Seller. In the event of default by Buyer, all unpaid sums owed to Seller shall, at Seller's sole option, become

immediately due and payable without notice of any kind to Buyer.

**21. Force Majeure**. The Seller shall not be liable to the Buyer or be deemed to be in breach of this agreement by reason of any delay in performing, or any failure to perform, any of the Seller's

obligations in relation to the Products or Services if the delay or failure was due to any cause beyond the reasonable control of the Seller including (without limitation) strike, lockout, riot, civil

commotion, fire, accident, explosion, tempest, act of God, war, epidemic, stoppage of transport, terrorist activity, supply shortage or changes in government, governmental agency, laws, regulations or administrative practices.

**22.** Anti-Corruption; Export Controls; No Boycotts. Buyer agrees that it shall, and that any party retained by the Buyer ("Retained Party") shall, comply with all applicable laws including, but not

limited to, laws prohibiting public corruption and commercial bribery. Buyer further agrees that it shall, and that any Retained Party shall, comply with all applicable export controls, economic sanctions,



embargoes and regulations regarding the export, re-export, shipment, distribution and/or sale of the Products, technology, information or warranty related services. Buyer further agrees that it shall

comply with applicable laws pursuant to the Joint Comprehensive Plan of Action (JCPOA) of July 14, 2015 and any other applicable laws, resolutions, regulations or licenses for the export or re-export

of Products, technology, information or warranty related services directly, or with its knowledge indirectly into Iran. Buyer further agrees that it shall not, and any Retained Party shall not, export or reexport

the Products, technology, information or warranty related services directly, or with its knowledge, indirectly, into Sudan. Buyer further agrees that it shall not, and any Retained Party shall not,

export or re-export the Products, technology, information or warranty related services directly or with its knowledge indirectly into Cuba without Buyer first obtaining written approval from Seller.

Failure to comply strictly with this section and all applicable laws, regulations and licensing/approval requirements shall be grounds for immediate termination of this agreement by Seller. Notwithstanding anything to the contrary contained in any agreement between the Buyer and Seller or in any other document or agreement relating to the Products sold hereunder, Seller will not comply with requests related to the boycott of any country or other jurisdiction, except to the extent such boycott is required by or otherwise not inconsistent with United States law.

**23. Construction and Severability**. This agreement constitutes the entire agreement between the parties regarding the subject matter hereto and shall be construed and enforced in accordance with the laws of the State of Ohio. Seller shall not be bound by any agent's, employees or any other representation, promise or inducement not set forth herein. The invalidity or unenforceability of any provisions of this agreement shall not affect any other provision and this agreement shall be construed in all respects as if such invalid or unenforceable provision were omitted.

**24. Jurisdiction**. The parties agree that the proper and exclusive forum and venue in all legal actions brought to enforce or construe any of the provisions of this sales order agreement shall be in the United States District Court, Northern District of Ohio or, if federal jurisdiction is lacking in such legal action, in the state courts in Cleveland, Ohio.

**25. No Assignment**. No rights arising under this agreement may be assigned by the Buyer unless expressly agreed to in writing by the Seller.

**26. Miscellaneous**. Buyer represents that: (i) it is solvent and has the financial ability to pay for the Products or Services; and (ii) it has all requisite right, power and authority to perform its obligations under this agreement

Offer Made by Terex Services	Accepted By:
Sign: Tony Cole	PO No.:
Print: Tony Cole	Sign:
Date: January 11, 2017	Print: